Case study:

Professional services

advancetrack®
outsourcing

● E-Accounting Solutions Ltd. trading as AdvanceTrack Outsourcing, is the first UK organization certified by BSI to transition its certification to ISO/IEC 27001:2022.

ISO/IEC 27001:2022

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AdvanceTrack Outsourcing is a fast-growing provider of financial, accounting, bookkeeping and taxation services. It delivers outsourced solutions to accountancy practices and large businesses across the UK. With its headquarters in Coventry and operational centres in India, it is run by a UK chartered accountant and chartered tax adviser and is a member firm of the Institute of Chartered Accountants in England and Wales.

AdvanceTrack Outsourcing's client offering is based upon a scalable, cost-efficient delivery model facilitated by outsourcing and offshoring. A key component is its focus on high-quality, secure service delivery, which it demonstrates through BSI certification to several internationally recognized management system standards since 2013, including the iconic quality standard ISO 9001 and the information security standard ISO/IEC 27001.

In 2022, E-Accounting Solutions Ltd. trading as AdvanceTrack Outsourcing, became the first organization certified by BSI in the UK, and one of the first ten globally certified by BSI, to successfully complete a transition assessment against the new version of ISO/IEC 27001 Information Security Management Systems. The standard has been updated to explicitly include cybersecurity and privacy protection, reflecting their integral role in effective modern management of information security.

AdvanceTrack's successful transition to ISO/IEC 27001:2022 demonstrates the security of its service offering to customers and prospects, with BSI certification to the updated standard helping differentiate the company from its competitors.

"BSI's industry knowledge and technical expertise supported us throughout our transition to ISO/IEC 27001:2022, helping to make it a very smooth process. They were also very quick and responsive, enabling us to become the first organisation in the UK to achieve certification to the updated standard with them. This achievement shows our commitment to information security, boosting the confidence of our clients and giving us a valuable competitive edge."

Vipul Sheth
Managing Director, E-Accounting Solutions Ltd. trading as AdvanceTrack Outsourcing

● Client challenge

AdvanceTrack Outsourcing is driven by its focus on technology and process, with the aim of delivering great service, value and security to customers. But, as Managing Director Vipul Sheth explains: "Businesses worry about the security of their confidential client data. Our information security management has always been robust, but it is much easier for us to prove this if we have certification to the latest standards from a respected independent auditor."

In response, the company set itself the challenge of becoming an industry first-mover in transitioning to ISO/IEC 27001:2022. "By demonstrating our security through certification to the latest version of the standard, we knew we would set ourselves apart from companies that are slower to strengthen their information security processes," says Sheth.

● BSI solution

AdvanceTrack Outsourcing was keen to retain BSI as its certification partner, "because we know BSI is a rigorous certification body with a strong audit process," says Sheth. The transition went without a hitch. "Our BSI auditors have been exceptional over many years and once again they fully supported us in understanding the requirements of the revised standard, enabling us to comply," he says. "We were searching for improvements to already strong processes, and we knew BSI's audit would be thorough."

Sheth was particularly impressed by BSI's willingness to respond rapidly throughout, providing clarity quickly and efficiently when it came to interpreting new clauses – for example, around protecting the privacy of client data – so that the company could implement the necessary cyber security enhancements.

E-Accounting Solutions Ltd. trading as AdvanceTrack Outsourcing is certified to multiple data and security assurance standards alongside ISO 27001, including ISO 9001 Quality Management; BS 10012 Personal Information Security Management System; ISO 22301 Business Continuity; and ISO 27701 Privacy Information Management.

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Why BSI?

Vipul Sheth comments: "BSI being a respected global leader adds gravitas to our certification. It gives us worldwide credibility as we expand our business in the UK and overseas."

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